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LUBIN & ENOCH, P.C. Nicholas J. Enoch State Bar No. 016473 349 North Fourth Avenue Phoenix, Arizona 85003 (602) 234-0008 Attorney for Intervenors IBEW Locals 387, 640, DOCUMENT CONTROL

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AZ CORP COMMISSION

BEFORE THE ARIZONA

CORPORATION COMMISSION

IN THE MATTER OF THE APPLICATION OF ARIZONA PUBLIC SERVICE COMPANY FOR A HEARING TO DETERMINE THE FAIR VALUE OF THE UTILITY PROPERTY OF THE COMPANY FOR RATEMAKING PURPOSES, TO FIX A JUST AND REASONABLE RATE OF RETURN THEREON, TO APPROVE RATE SCHEDULES DESIGNED TO DEVELOP SUCH RETURN, AND FOR APPROVAL OF PURCHASED POWER CONTRACT.

Docket No. E-01345A-03-0437

NOTICE OF FILING

Intervenors Local Unions 387, 640, and 769, International Brotherhood of Electrical Workers, AFL-CIO, CLC, by and through undersigned counsel, hereby provide notice of their filing of the Direct Testimony of Robert E. DeSpain in this docket.

RESPECTFULLY SUBMITTED this 27th day of September, 2004.

Endeh, Attorney for Intervenors IBEW Locals 387, 640, & 769

Original and thirteen (13) copies of the foregoing filed this 27th day of September, 2004, with:

Arizona Corporation Commission Docket Control Center 1200 West Washington Street Phoenix, Arizona 85007-2996

Arizona Corporation Commission

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Copies of the foregoing hand-delivered*/ mailed this same date to: 2 Lyn Farmer, Chief Administrative Law Judge* 3 Hearing Division Arizona Corporation Commission 1200 West Washington 4 Phoenix, Arizona 85007 5 Christopher C. Kempley, Chief Counsel* 6 Arizona Corporation Commission, Legal Division 1200 West Washington Phoenix, Arizona 85007 7 Ernest G. Johnson, Director* 8 Arizona Corporation Commission, Utilities Division 1200 West Washington 9 Phoenix, Arizona 85007 10 Thomas L. Mumaw, Esq. Pinnacle West Capital Corp. 11 P.O. Box 53999 MS 8695 Phoenix, Arizona 85072-3999 12 Co-counsel for Applicant 13 Jeffrey B. Guldner, Esq. Snell & Wilmer L.L.P. 14 400 East Van Buren Phoenix, Arizona 85004-2202 15 Co-counsel for Applicant 16 Jana VanNess, Manager 17 Regulatory Compliance Arizona Public Service Co. P.O. Box 53999 MS 9905 18 Phoenix, Arizona 85072-3999 19 Applicant Jon Poston 20 AARP Electric Rate Project 6733 East Dale Lane 21 Cave Creek, Arizona 85331 Co-representative for Intervenor AARP 22 23 Coralette Hannon AARP Department of State Affairs 6705 Reedy Creek Road 24 Charlotte, North Carolina 28215 25 Co-representative for Intervenor AARP 26 Bill Murphy Murphy Consulting 2422 East Palo Verde Drive 27 Phoenix, Arizona 85016 Consultant for Arizona Cogeneration Assn.

Cynthia Zwick 1 Arizona Community Action Association 2627 North 3rd Street, Suite 2 2 Phoenix, Arizona 85004 Executive Director for Intervenor ACAA 3 S. David Childers, Esq. 4 Low & Childers, P.C. 2999 North 44th Street, Suite 250 5 Phoenix, Arizona 85018-7247 Co-counsel for Intervenor ACPA 6 7 James M. Van Nostrand, Esq. Stoek Rives 900 S.W. Fifth Avenue, Suite 2600 8 Portland, Oregon 97204 Co-counsel for Intervenor ACPA Greq Patterson 10 Arizona Competitive Power Alliance 11 5432 East Avalon Phoenix, Arizona 85018 Executive Director for Intervenor ACPA 12 C. Webb Crockett, Esq. 13 Fennemore Craig, P.C. 3003 North Central Avenue, Suite 2600 14 Phoenix, Arizona 85012 Attorney for Intervenor AECC & Phelps Dodge 15 Walter W. Meek, President 16 Arizona Utility Investors Association 2100 North Central Avenue, Suite 210 17 Phoenix, Arizona 85004 Intervenor AUIA 18 19 Robert W. Geake, Esq. Arizona Water Company 2.0 P.O. Box 29006 Phoenix, Arizona 85038-9006 Attorney for Intervenor Arizona Water Co. 21 22 Marvin S. Cohen, Esq. Sacks Tierney, P.A. 4250 North Drinkwater Blvd., 4th Floor 23 Scottsdale, Arizona 85251-3693 Attorney for Intervenors Constellation and Strategic 24 25 Michael A. Curtis, Esq. Martinez & Curtis, P.C. 2712 North 7th Street 26 Phoenix, Arizona 85006-1090 Attorney for Intervenor Dome Valley Energy & Town of Wickenburg 27

28

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```
Daniel W. Douglass, Esq.
    6303 Owensmouth Avenue, 10th Floor
    Woodland Hills, California 91367-2262
 2
    Major Allen G. Erickson
3
    AFCESA/ULT
 4
    139 Barnes Drive, Suite 1
    Tyndall AFB, Florida 32403-5319
    Co-counsel for Intervenor Federal Executive Agencies
 5
 6
    Rebecca C. Salisbury, Esq.
    56<sup>th</sup> Fighter Wing JA
7
    7383 North Litchfield Road
    Luke AFB, Arizona 85309-1540
    Co-counsel for Intervenor Federal Executive Agencies
8
    J. William Moore, Esq.
    1144 East Jefferson
10
    Phoenix, Arizona 85034
    Co-counsel for Intervenor Kroger
11
    Michael L. Kurtz, Esq.
    Boehm, Kurtz & Lowry
12
    36 East Seventh Street, Suite 2110
    Cincinnati, Ohio 45202
13
    Co-counsel for Intervenor Kroger
14
    Jay L. Shapiro, Esq.
    Fennemore Craig, P.C.
15
    3003 North Central Avenue, Suite 2600
    Phoenix, Arizona 85012
16
    Attorney for Intervenor Panda Gila River, L.P.
17
    Jay I. Moyes, Esq.
    Moyes Storey
18
    3003 North Central Avenue, #1250
    Phoenix, Arizona 85012
19
    Co-counsel for Intervenors PPL Sundance & PPL Southwest
20
    Jesse A. Dillon, Esq.
    PPL Services Corporation
21
    Two North Ninth Street
    Allentown, Pennsylvania 18101
22
    Co-counsel for Intervenors PPL Sundance & PPL Southwest
23
    Scott S. Wakefield, Chief Counsel
    Residential Utility Consumer Office
24
    1110 West Washington, Suite 220
    Phoenix, Arizona 85007
25
    Attorney for Intervenor RUCO
26
    ///
27
28
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1 2 3	Andrew W. Bettwy, Esq. Southwest Gas Corporation P.O. Box 98510 Las Vegas, Nevada 89193-8510 Attorney for Intervenor Southwest Gas
4	Lawrence V. Robertson, Jr., Esq. Munger Chadwick PLC
5	333 North Wilmot, Suite 300 Tucson, Arizona 85711
6	Attorney for Intervenors SPG, MP, & BPS
7	Jeff Schlegel 1167 West Samalayucca Drive
8	Tucson, Arizona 85704 Arizona Representative for Intervenor SWEEP
9	Raymond S. Heyman, Esq.
10	Roshka, Heyman & Dewulf 400 East Van Buren Street, Suite 800
11	Phoenix, Arizona 85004 Co-counsel for Intervenor UniSource
12	Deborah R. Scott, Esq.
13	UniSource Energy Services One South Church Street, Suite 200
14	Tucson, Arizona 85702 Co-counsel for Intervenor UniSource
15	
16	Timothy M. Hogan, Esq. Arizona Center for Law in the Public Interest 202 East McDowell Road, Suite 153
17	Phoenix, Arizona 85004 Attorney for Intervenors WRA and SWEEP
18	•
19	David Berry Western Resource Advocates P.O. Box 1064
20	Scottsdale, Arizona 85252-1064 Intervenor WRA
21	Eric C. Guidry
22	Western Resource Advocates 2260 Baseline Road, Suite 200
23	Boulder, Colorado 80302 Intervenor WRA
24	THE CIVETON WICE
25	Sandra King
26	F:\Law Offices\2004\IBEW - Az St Cnel\pleadings\2004-096 - not filing direct testmn'y - DeSpain.wpd
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Testimony of

Robert E. DeSpain

E-01345A-03-0437

Q1. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A1. Robert E. DeSpain. My business address is 5818 North 7th Street, Suite 201, Phoenix, Arizona 85014.

Q2. PLEASE DESCRIBE YOUR RECENT EMPLOYMENT.

A2. I am the Business Manager/Financial Secretary for Intervenor Local Union 387, International Brotherhood of Electrical Workers, AFL-CIO, CLC ("IBEW Local 387"). The position of Business Manager/Financial Secretary is an elected union position, and I was elected to my present position earlier this year. Because all IBEW local unions have a person holding the position called "President," is common for persons outside of our organization to believe that the "President" is the principal officer of the Local. That is not the case. Article 17, §§ 4 and 8 of the Constitution of the International Brotherhood of Electrical Workers, AFL-CIO clearly states that the Business Manager/Financial Secretary is the "principal officer" of any IBEW Local Union.

Prior to my recent election, I was employed by Arizona Public Service Company ("APS") for twenty-six (26) years in a variety of bargaining unit positions, the last of which was as a Chromemoly Welder at the Cholla Power Plant. While employed at APS, I was a very active member of IBEW Local 387, including having been a member of IBEW Local 387's Executive Board for many years.

Q3. WHO IS IBEW LOCAL 387?

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IBEW Local 387 is a labor organization which, for the most part, represents non-managerial utility workers throughout most of the State of Arizona. For example, IBEW Local 387 is the duly elected and recognized exclusive bargaining agent for a substantial number of employees of Arizona Water Company, Graham County Electric Cooperative, Inc., Navopache Electric Cooperative, Inc., and the Santa Cruz District of UniSource Energy Corporation ("UniSource") f/k/a Citizens Communications Company. IBEW Local 387 is also the duly elected and recognized exclusive bargaining agent for approximately two-thousand (2,000) employees of APS. IBEW Local 387 and APS have entered into a long series of collective bargaining agreements dating back to 1945 concerning rates of pay, wages, hours of employment, and other terms and conditions of employment.

Q4. DO YOU BELIEVE APS IS A RESPONSIBLE CORPORATE CITIZEN?

A4. Absolutely. While by no means perfect, the relationship between IBEW Locals 387 and APS is one which is mature and stable. It is clear that this stability has enured to the benefit of APS, its employees, and customers. In my opinion, the importance of the relationship between a public

service corporation and its employees cannot be overstated. I do not believe that my opinion in this regard is mine alone.

During a recent hearing before this Commission In the matter of UniSource's Reorganization, Docket No. E-04230A-03-0933, UniSource Chief Executive Officer James S. Pignatelli recognized that the harmonious relationship between the IBEW Locals and UniSource inevitably leads to a stable work environment which, in turn, helps the preservation of health and safety for the employees of UniSource. Mr. Pignatelli defined the public interest as, inter alia, providing a safe and secure working environment for the employees.

Mr. Pignatelli also agreed with the notion that acrimonious relations between a public service corporation and the certified representative of its employees will almost certainly hinder the company's ability to provide safe, reasonable, and adequate service. He also acknowledged that an acrimonious relationship may also impair the ability of the public service corporation to attract capital at fair and reasonable terms. I share Mr. Pignatelli's views in this regard.

Q4. WHO IS IBEW LOCAL 640?

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A4. Local Union 640, International Brotherhood of Electrical Workers, AFL-CIO, CLC ("IBEW Local 640") is a sister local of IBEW Local 387. While IBEW Local 640 represents some employees outside of the electrical/utility industry, it would be fair to say that IBEW Local 640's primary interest in this case is in its role as the supplier of highlyskilled employees to the Palo Verde Nuclear Generating Station ("Palo Verde") through an International Maintenance This agreement was entered into between Bechtel Agreement. Power Corporation ("Bechtel"), the contractor for APS's construction workers at Palo Verde, and the Building and Construction Trades Department, AFL-CIO, its constituent International Unions, and their affiliated Local Unions. Bechtel has recognized the Unions as the sole bargaining agents for all employees in the classifications covered in their respective agreements that will be working on the project.

Q5. WHO IS IBEW LOCAL 769?

A5. Like IBEW Local 640, Local Union 769, International Brotherhood of Electrical Workers, AFL-CIO, CLC ("IBEW Local 769") is another of our sister locals. IBEW Local 769 is a labor organization which represents non-managerial utility workers throughout the State of Arizona. For example, IBEW Local 769 is the duly elected and recognized exclusive bargaining agent for a substantial number of employees of the Central Arizona Division of Southwest Gas Corporation and of the Mohave County Electric Operations of UniSource.

As a union which represents a large number of employees involved in the outside line construction industry, IBEW Local 769 also represents employees of subcontractors working for APS. For example, IBEW Local 769 has recently provided outside line construction work for APS through Argent Construction, Inc., Par Electrical Contractors, Inc., Southwest Energy Solutions, Inc., and Sturgeon Construction, Inc. At any given time, IBEW Local 769 will have anywhere from five (5) to two-hundred (200) of its bargaining unit employees working for subcontractors of APS.

Q6. ARE IBEW LOCALS 387, 640, AND 769 SEPARATE LEGAL ENTITIES?

- A6. Yes. In addition, it is well-settled that our International Union and its constituent local unions, including my own, are also separate legal entities. That being said, the various IBEW Local Unions in the State of Arizona meet on a regular basis to discuss issues of mutual concern and, general speaking, we are familiar with and supportive of the actions of each other.
- Q7. DO IBEW LOCALS 387, 640, AND 769 HAVE A STAKE IN THIS PROCEEDING OTHER THAN IN THEIR CAPACITY AS LABOR ORGANIZATIONS?
- A7. Yes. As building owners in APS's service territory, each of the Locals fall within the definition of a "small-business" customer under the E-32 Rate Plan i.e., the standard plan for APS commercial customers who have a demand of less than 3,000 kilowatts a month.

Q8. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A8. I am testifying in support of the Proposed Settlement document in Docket No. E-01345A-03-0437.

Q9. WHY IS THE PROPOSED SETTLEMENT IN THE PUBLIC INTEREST?

A9. The proposed settlement was achieved through a collaborative process involving an extremely diverse set of parties. That being said, any public service corporation is entitled to a fair rate of return on the fair value of its property, no more and no less. IBEW Locals 387, 640, and 769 firmly believe that the proposed settlement meets this test.

As you know, Article XV, §3 of the Arizona Constitution expressly states that the interests of public service employees are on par with those of patrons. It reads as follows:

The corporation commission shall have full power to, and shall... make reasonable rules, regulations, and orders, by which such [public service] corporations shall be governed in the transaction of business

within the State, and... make and enforce reasonable rules, regulations, and orders for the convenience, comfort, and safety, and the preservation of the health, of the **employees** and patrons of such corporations[.]

It goes without saying that it costs a substantial amount of money for a public service corporation to hire, train, and maintain a highly skilled work force. Similarly, it costs a great deal of money for any public service corporation to preserve the safety and health of its employees and patrons. Unlike APS's rates, the wages paid by APS to its employees and indirectly the employees of its contractors have continued to rise over the past thirteen (13) years. IBEW Locals 387, 640, and 769 believe that the rate relief proposed in the settlement will help ensure that APS will be able to meet its commitments to its employees and customers in the years to come.

Q10. DOES THIS CONCLUDE YOUR TESTIMONY?

A10. Yes.

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